



# WELCOME **TO SCHAUMANN**

Ur motto? Our drive? Our guiding light? To feed your success. It's that simple. Welcome to Schaumann.

We research and work to feed your success. Day after day, for the past 80 years. We are pleased to be one of the leading specialists in minerals and active ingredients for animal nutrition. We are proud that we have consistently been at the top of the DLG's (German Agricultural Society) Image Barometer for 22 years (we have held 1st place 19 times and 2nd place thrice). This proves that you appreciate our consistently high quality.

Thank you.

# **HOW IT WORKS: THE SCHAUMANN CONCEPT**

### The secret of our consistently high level of quality lies in the perfect interaction of the various pillars on which our company is based:

- $\star$  Individual consultation with solutions that are tailored to your specific needs.
- $\star$  Research, the results of which are only implemented after they have passed field tests.
- ★ Innovative products, developed in cooperation between practitioners and scientists.
- consultation.
- concept".

 $\star$  Using sustainable resources for fodder, mineral feed and complete feed. Sufficient manpower to provide on-site

★ Exploit synergies with our diverse international network, which currently consists of 16 Schaumann companies, over 40 partner organizations and integration into Huelsenberg Holding.

This is what we term the "Schaumann



# **SOLUTIONS AS UNIQUE AS YOUR** ORGANIZATION

The perfect solution for one farmer might be completely unsuitable for another. Only personalised feeding concepts can guarantee long-term agricultural success. For this reason, we sell our products through Schaumann consultants.

**E** very single Schaumann employee and partner is an expert in nutrition, animal keeping, hygiene and production technology and has a wealth of experience in the field. In order to ensure that an expert can be on-site with you as quickly as possible, we have woven a tight network interested in is ensuring your success. of over 400 expert consultants. Product use and diet formulation can thus be adjusted at any time to meet conditions that have recently changed.

In addition, Schaumann specialists are ready to offer extensive management advice whenever you need it, should you require it.

As we said earlier, the only thing we're



# PRACTICE-ORIENTED RESEARCH

## **REST ON OUR** LAURELS? **NEVER!**

We develop products for you that simultaneously offer the highest level of quality and the best value for money whilst being at the cutting edge of scientific knowledge.

The EU-wide approved probiotics from Schaumann, the biological silage additives program, various developments in active ingredients, special products as well as the extensive feed acid program are just a few examples of our successful work, and our conviction that science and practice should form an inseparable unit.

We have been continuously investing in the optimization of Schaumann feed and feed preservation concepts since 1938.

ISF Schaumann Research focuses on developing new active ingredients, probiotics and silage additives as well as analysing different types of feeds. At Gut Hülsenberg with almost 260 cows and 650 ha of agricultural land, the product innovations are tested directly for their practical applicability.

Using this method, and through constant dialogue with our cooperation partners, we seamlessly weave cutting-edge scientific findings together with our practical experience to create innovative products.



### **OUR QUALITY PROMISE**

really keep what the name Schaumann promises. Our Schaumann quality management guarantees compliance with the highest standards, even beyond the legal requirements.

r very year, we have the efficacy of L the various systems tested through independent audits and inspections. In our factories, manufacturing is carried out based on and monitored for the GMP+ standard. Our products are seamlessly traceable, from the raw material to the refining stage.

# Why do we produce ourselves? So that our products

Of course, the in-house manufacturing at the production sites in Eilsleben, Feuchtwangen and Taufkirchen also provides a huge advantage in manufacturing fine-tuned special products and refining exclusive product components such as probiotics, lactic acid bacteria and acids.

# IMPLEMENTING SUSTAINABLE RESOURCES

# THE PERFECT PRODUCT, EVERY TIME

Precisely tailored to the relevant life and performance phases of the animals and also to your individual operations. For sustainable and economical animal keeping. These are the features of our Schaumann feeding concepts. The heart of our product program consists of mixtures of minerals and active ingredients that are used to supplement your farm's own feed. These mixtures are always tailored to meet your current requirements. The development program: products such as our in-house developed feed acids and probiotics, which have been specially formulated for the (additional) needs that your animals have during the gestation, lactation, rearing and fattening production stages, for example.

With regard to resource conservation and high forage use we lay great emphasis on feed preservation. Here, Schaumann offers effective support, specifically via its innovative silage additives which are based on lactic acid bacteria.

# INTERNATI



# WE THINK AND OPERATE GLOBALLY, ALL FOR YOU

In 1938, H. Wilhelm Schaumann GmbH was founded, and today Schaumann is a group of globally active companies, present in over 40 countries. This continuously gives rise to new impulses for research and development, implementation in highperformance products and consistent calibration of the Schaumann concept. A clear added advantage for each of our customers.

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Currently, we have 16 subsidiaries which enable us to conquer international business segments in Austria, Switzerland, China, France, Italy, Croatia, Poland, Romania, Russia, Slovakia, the Czech Republic, the Ukraine and Hungary. In addition, we cooperate with 40 partner organizations.



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## A STRONG PARTNER AT YOUR SIDE

The globally operating Huelsenberg Holding with its four differently oriented companies has emerged from H. Wilhelm Schaumann GmbH. The centre here is Union Agricole Holding, the holding company for 25 international agricultural companies. In 1948, H. Wilhelm Schaumann also founded Durag Holding for fuel and environmental metrology technology. This group of companies produces synergies for Enbycon Holding, with a focus on renewable energies. The biotechnology companies are consolidated in Biotic Science Holding. This also includes Lactosan, whose expertise in biological silage additives and probiotics is of benefit to Schaumann, as is the production of acid-based preservatives and feed supplements by Ligrana from Union Agricole Holding.

H. Wilhelm Schaumann created an eponymous foundation in 1967, with the specific aim of ensuring that Schaumann supports the next generation of scientists.





### **SIX STARS FOR YOUR SUCCESS**

Y ou may have noticed that we have added a star to our logo. We think this is a good opportunity to explain the meaning of the individual stars to you:

The first five stars represent personalised consultation, practice-oriented research, innovative products, using sustainable resources and our international network.

What has been missing so far? The answer to this question: What for? This was the question we needed to unlock to find our sixth star. What was the answer? TO FEED YOUR SUCCESS. Because that's what it's all about. Our claim. Our motto. Our maxim.

### GERMANY

H. Wilhelm Schaumann GmbH An der Mühlenau 4 25421 Pinneberg Tel. +49 41 01 2 18 20 00 info@schaumann.de www.schaumann.de

Schaumann Agri International GmbH Tel. +49 41 01 2 18 53 00 info@schaumann-agri.com www.schaumann.info

### AUSTRIA

H. Wilhelm Schaumann GmbH & Co. KG Tel. +43 22 36 3 16 41 info@schaumann.at www.schaumann.at

Schaumann Agri Austria GmbH & Co. KG Tel. +43 22 36 3 16 41 agriaustria@schaumann.at www.schaumann.info

### + SWITZERLAND

H. W. Schaumann AG Tel. +41 62 9 19 10 20 info@schaumann.ch www.schaumann.ch

### CHINA

Schaumann Agri Trading (Shanghai) Co. Ltd. Tel. +86 21 37 70 87 66 www.schaumann.cn

### FRANCE

Schaumann France SARL Tel. +33 2 41 88 03 59 info@schaumann.fr www.schaumann.fr

### ITALY

Schaumann Italia Srl Tel. +39 04 71 05 36 27 info@schaumann.it www.schaumann.it

### CROATIA

Schaumann Agri d.o.o. Tel. +3 85 48 66 51 48 info@schaumann.hr www.schaumann.hr

### POLAND

Schaumann Polska Spólka z o.o. Tel. +48 61 424 52-05/-06 schaumann@schaumann.pl www.schaumann.pl

### **ROMANIA**

S. C. Schaumann Agri Srl Tel. +40 31 43 8 04 79 info@schaumann-agri.ro www.schaumann-agri.ro

### RUSSIA

OOO "Schaumann Agri" Tel. +7 86 12 52 30 44 office@schaumann.ru www.schaumann.ru

### 🖴 SLOVAKIA

Schaumann Slovensko spol. s.r.o. Tel. +4 21 2 6 24 10 34-5 bis -7 schaumann@schaumann.sk www.schaumann.sk

### CZECH REPUBLIC

Schaumann CR s.r.o. Tel. +4 20 3 83 33 91 10 schaumann@schaumann.cz www.schaumann.cz

### UKRAINE

Schaumann Agri UA GmbH Tel. +3 80 5 36 17 00-10 schaumann.ukraine@gmail.com www.schaumann.org.ua

### HUNGARY

H. Wilhelm Schaumann Állattakarmányozási Kft. Tel. +36 202 19 19 73 info@schaumann.hu www.schaumann.hu

### **VIETNAM**

Schaumann Vietnam Company Limited Tel. +84 4 32 66 87 64 info@schaumann.vn www.schaumann.vn